

THE SYNERGOS INSTITUTE
Manager, Synergos Consulting Services

The Synergos Institute is a global non-profit organization dedicated to developing and implementing collaborative solutions to poverty. As part of this larger effort, Synergos launched Synergos Consulting Services, a social purpose advisory group that both advances the Synergos mission and generates revenue for the organization. This unit of Synergos provides consulting support to corporations and foundations on social impact strategies using Synergos' unique toolbox of innovative, participative and locally-rooted approaches. The main geographic focus areas are South Asia, Africa, Latin America and the Middle East. Additional information about Synergos and Synergos Consulting Services is available at www.synergos.org and www.synergosconsulting.org.

Classification	Manager, Synergos Consulting Services
Location	New York-Headquarters
Program/Department	Services
Reporting Relationship	Reports to the Senior Director, Synergos Consulting Services
Major Responsibilities	<ul style="list-style-type: none">▪ Lead client service engagements and deliver high-quality results to Synergos Services clients. Clients include corporations engaging in emerging market investments that have potential to bring about social benefits, non-profit organizations, philanthropists, foundations and others.▪ Build trusting relationships with clients and generate repeat business.▪ Acquire new clients. Support the marketing of Synergos Services and engage in outreach to new client prospects.▪ Develop tools, methods, processes to undergird service delivery; create knowledge management and dissemination systems to organize and deliver knowledge products as needed.▪ Support overall Synergos Services practice development, including planning, budgeting, financial management, talent development, etc.▪ Support development of Synergos Consulting Associates, a network of on-call consultants deployed to execute on client work.
Qualifications	<ul style="list-style-type: none">▪ 3-5 years' experience in a management consulting firm offering clients strategic counsel or similar relevant experience.▪ Proven track record of success managing projects with a range of client types and in different settings.▪ Strong project management, analytical problem solving,

communication, relationship building, facilitation and presentation skills.

- At least two years' direct experience in living and working in Africa, Asia, Latin America or the Middle East
- Passion for social impact
- Fluency in English plus a second language
- MBA or degree in international relations, international development, economics, politics, etc. preferred
- Ability to work across cultures and in ways that build trusting relationships with others.
- Able to start new initiatives and to take ideas from concept to implementation
- Able to thrive in an entrepreneurial, start-up environment.
- Passionate about addressing issues of poverty and social justice
- Experience working in the corporate sector, and/or on Corporate Social Responsibility or Social Business issues is a plus.
- Able to work in congruence with Synergos values
- High standards of personal integrity
- A commitment to empowering and building the capacities of others.
- Availability for significant international travel is essential.

Position requires significant international travel.

To apply: Send your resume to jobs1@synergos.org